

Energy Aware UPS can transform stored energy into a green asset

We make what matters work.

Jussi Vihersalo, Manager, Business Development
Critical Power Solutions, EMEA

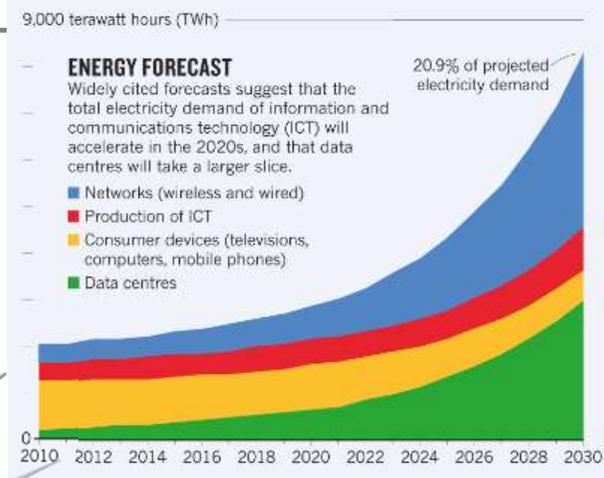
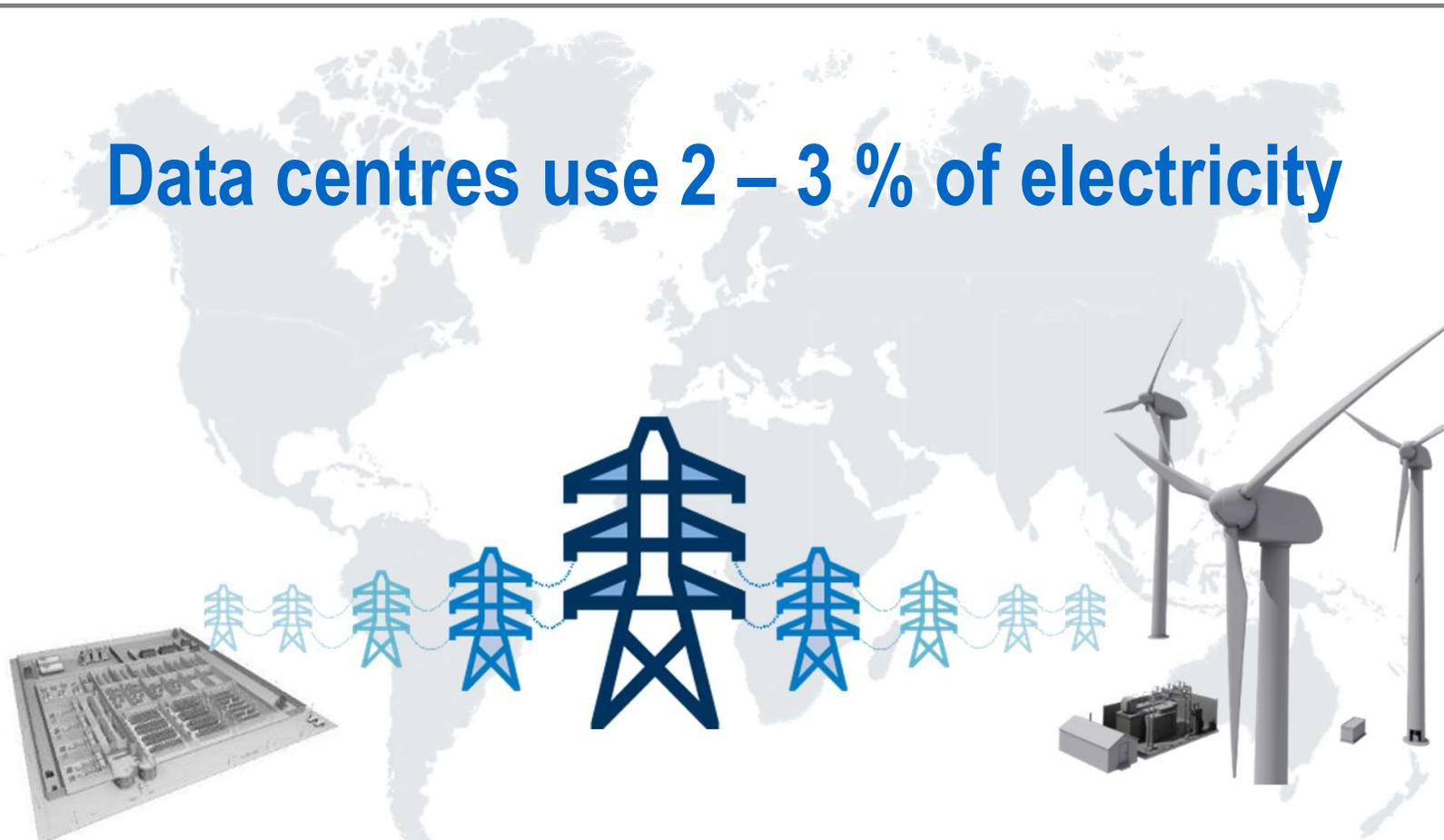


© 2019 Eaton. All rights reserved.

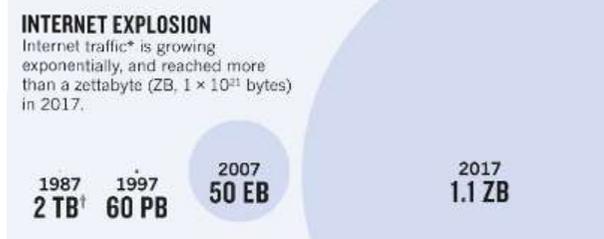
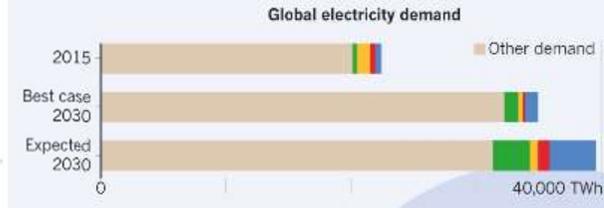


Data centres – energy usage

Data centres use 2 – 3 % of electricity



The chart above is an 'expected case' projection from Anders Andrae, a specialist in sustainable ICT. In his 'best case' scenario, ICT grows to only 8% of total electricity demand by 2030, rather than to 21%.



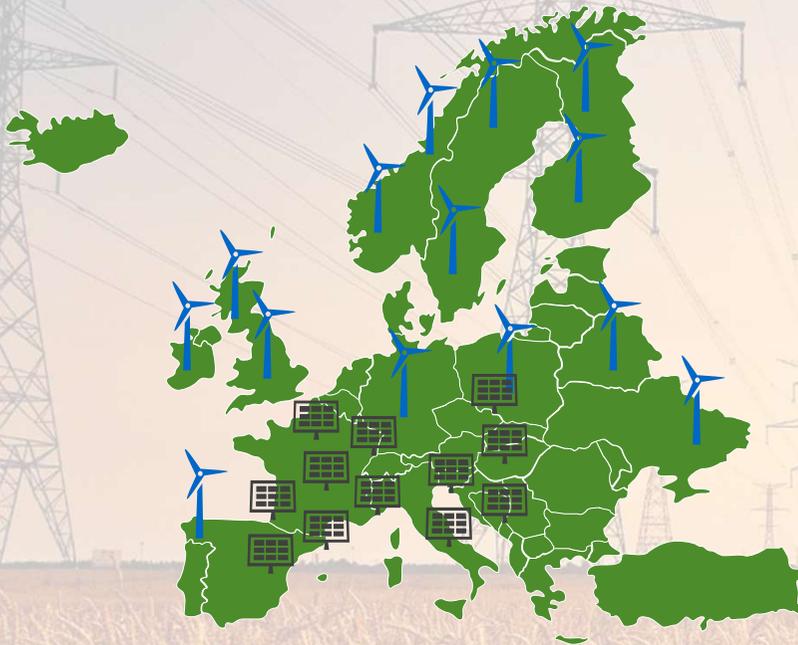
© 2019 Eaton. All rights reserved.

*Traffic to and from data centres.
¹TB, terabyte (10^{12} bytes); PB, petabyte (10^{15} bytes); EB, exabyte (10^{18} bytes).

enature

Transformation of energy system

EU renewables target: **32%** by 2030



Challenges:

- Variations in power generation from renewable sources
- Peak demand in Grids (Congestion)
- Reduced inertia making power system less reliable

Stored Energy

The past:

Energy has been threaten as a **commodity** and produced for consumption

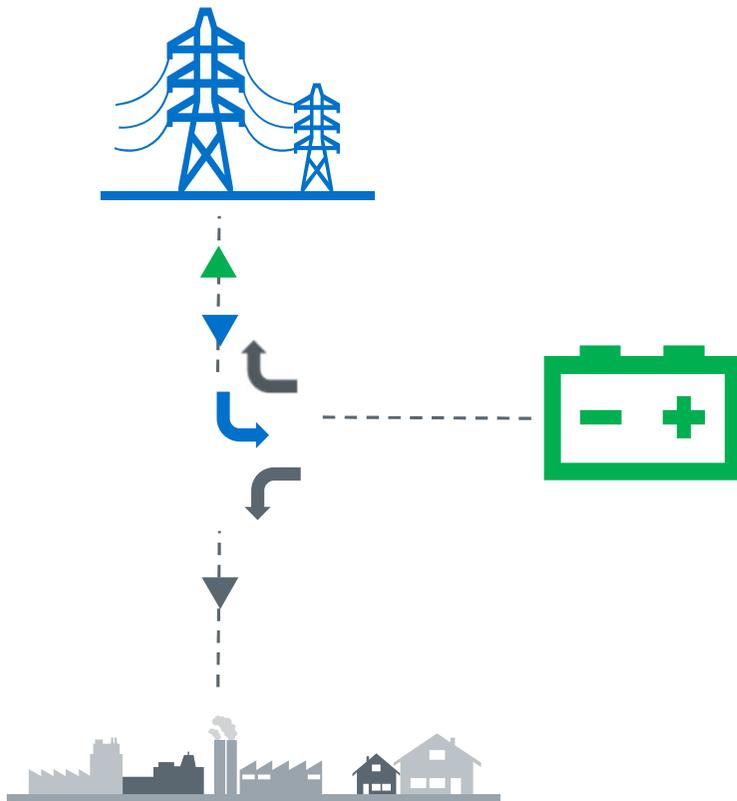


Now:

Storing energy and using when it gives biggest value, can turn energy into **an asset**

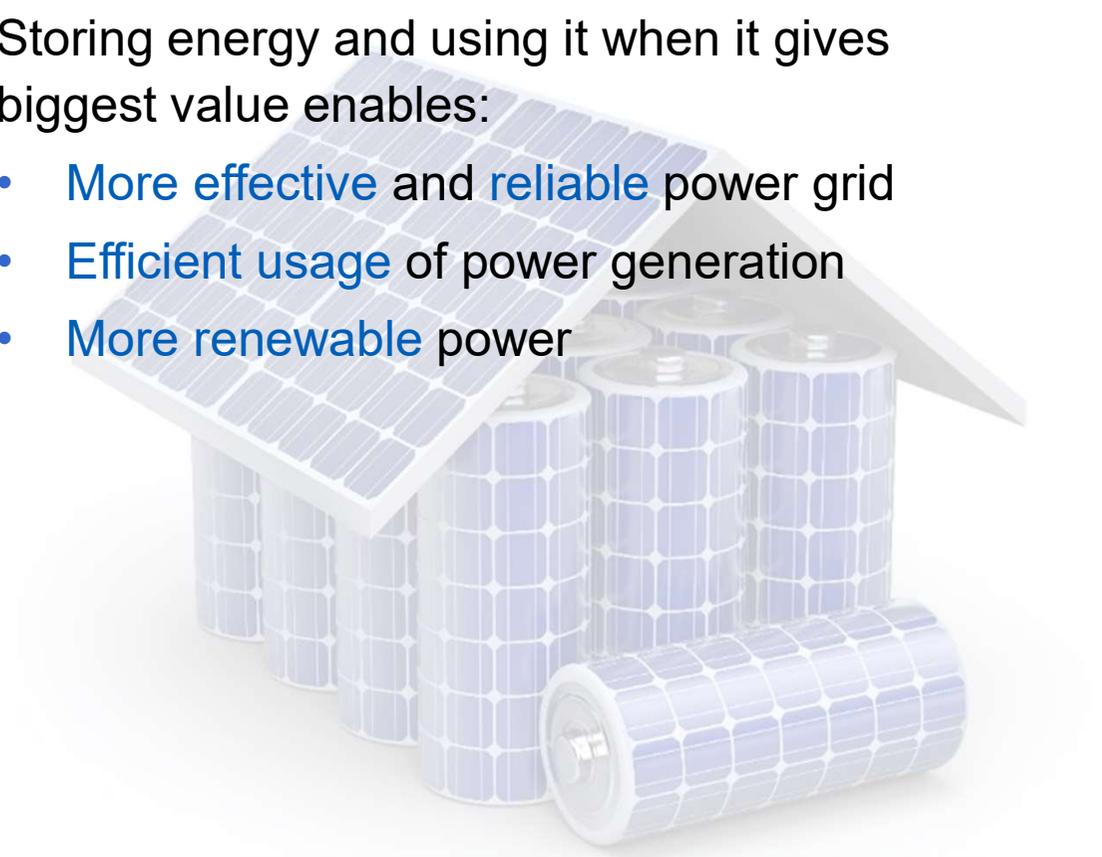


Stored Energy is an asset

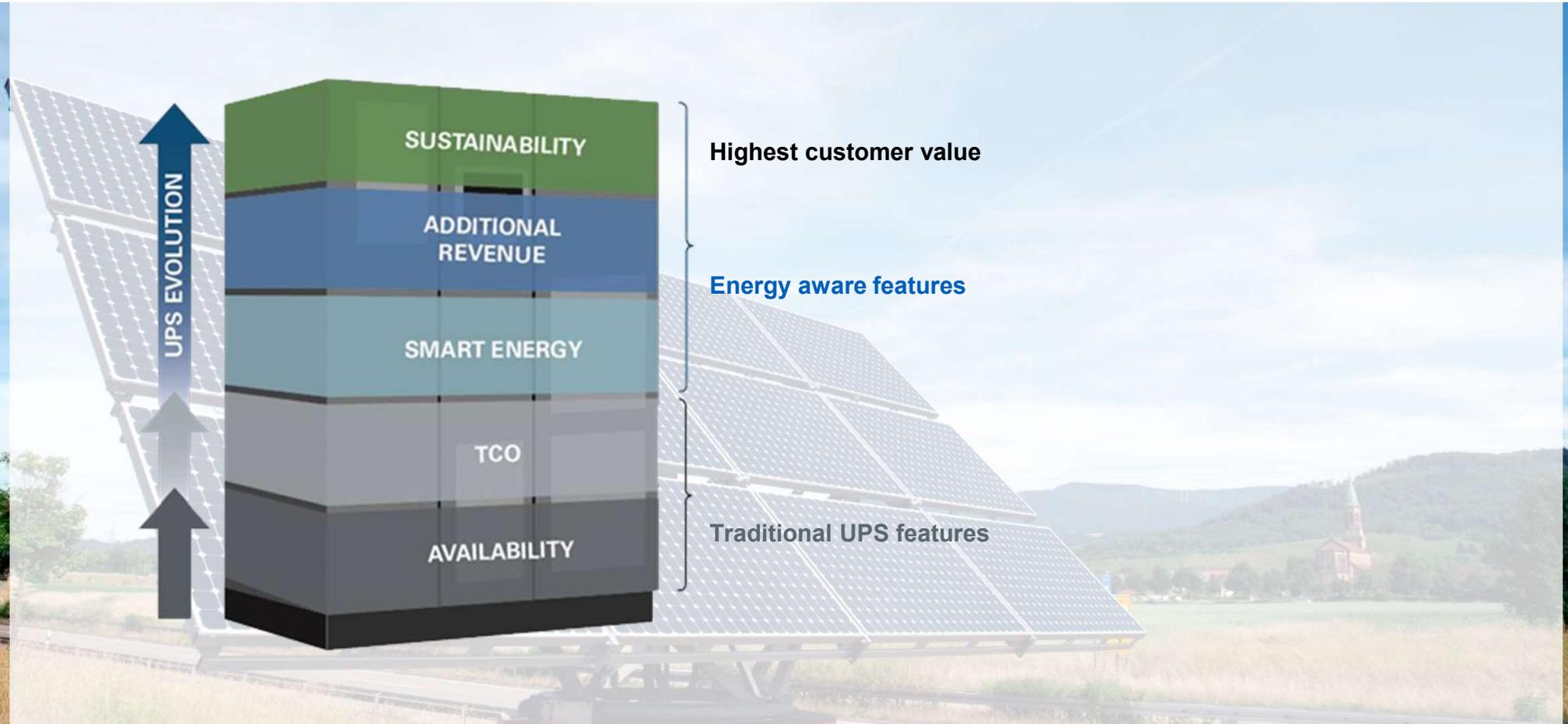


Storing energy and using it when it gives biggest value enables:

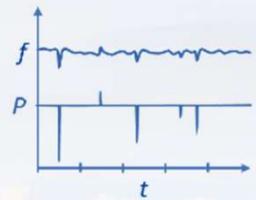
- More effective and reliable power grid
- Efficient usage of power generation
- More renewable power



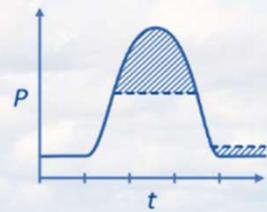
Evolution or Revolution in UPS design?



Energy Aware UPS



Frequency containment



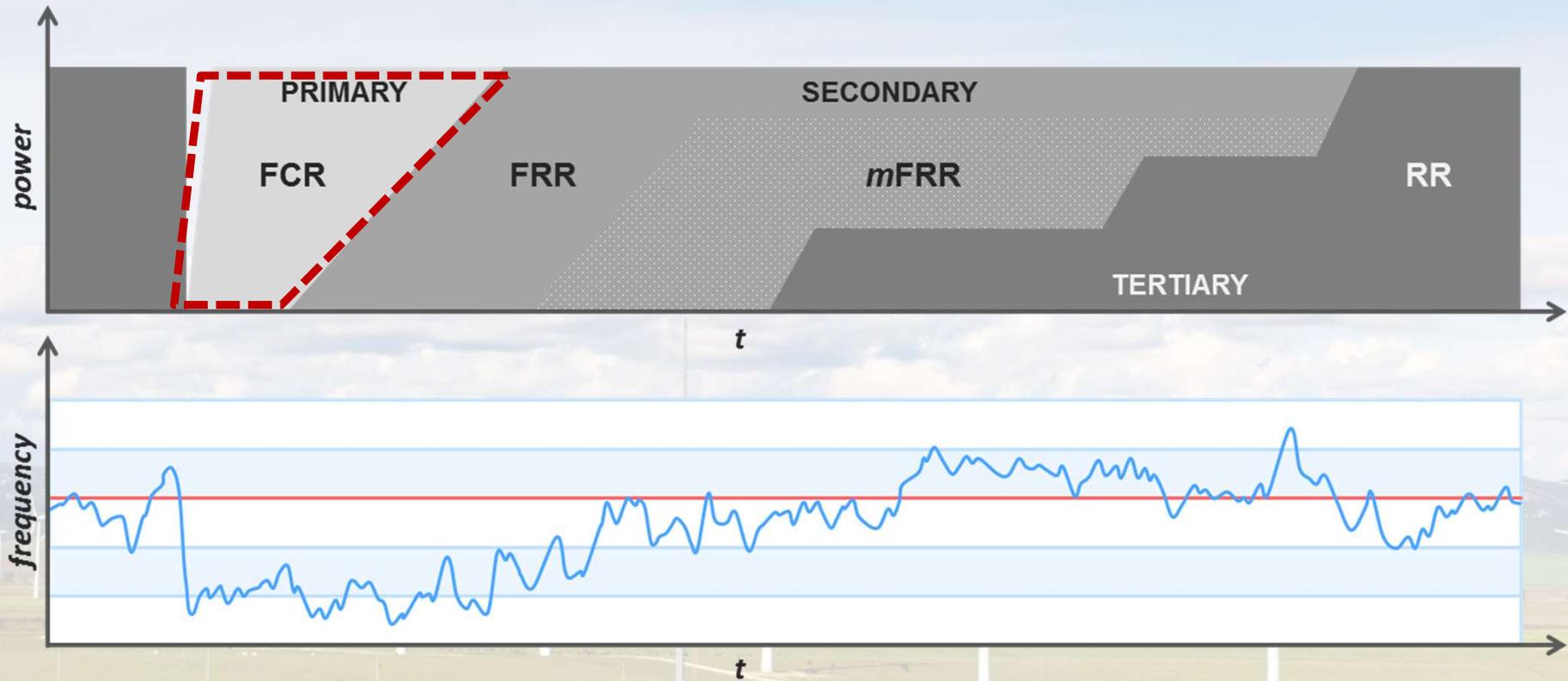
Peak shaving



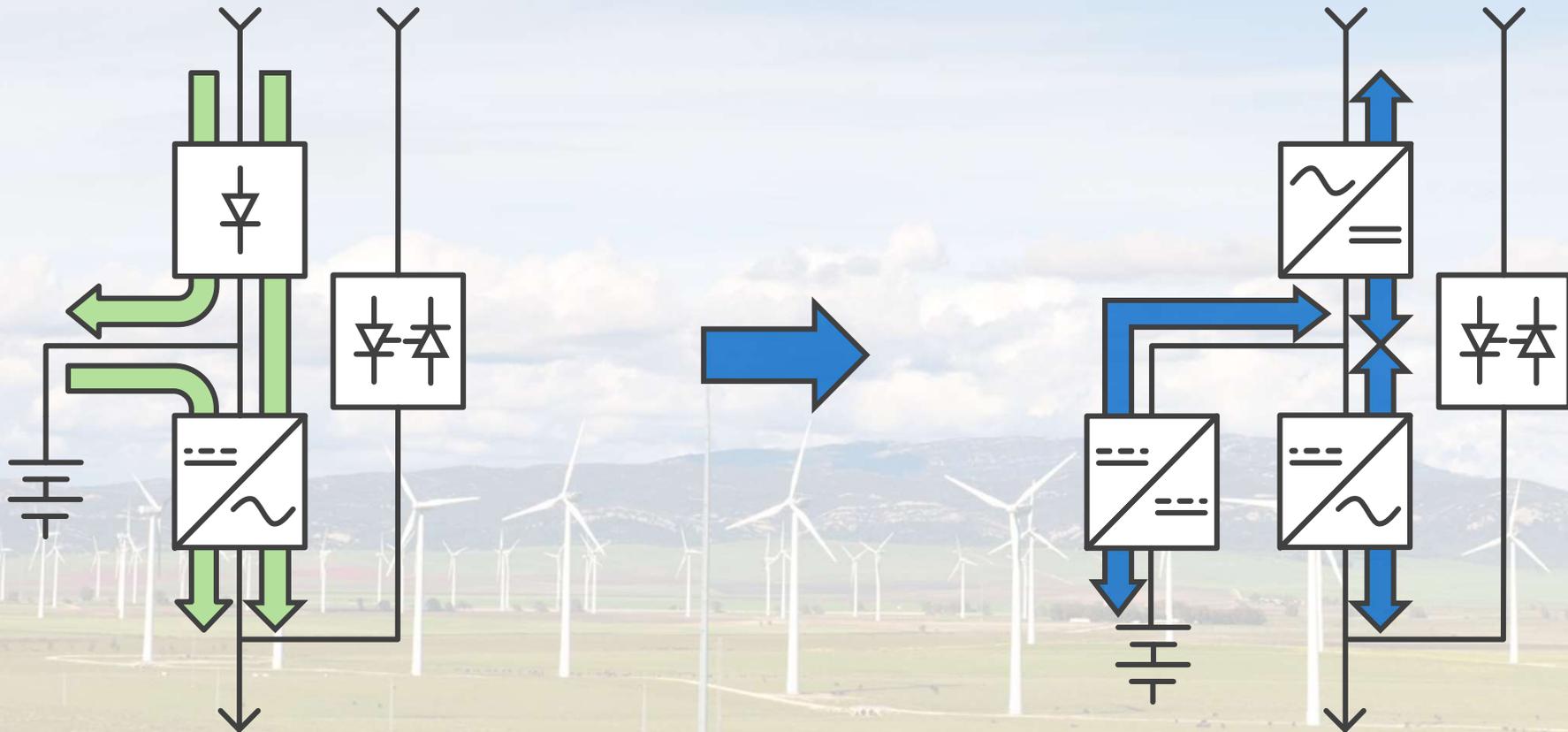
Time of use



Energy Aware UPS in Frequency containment

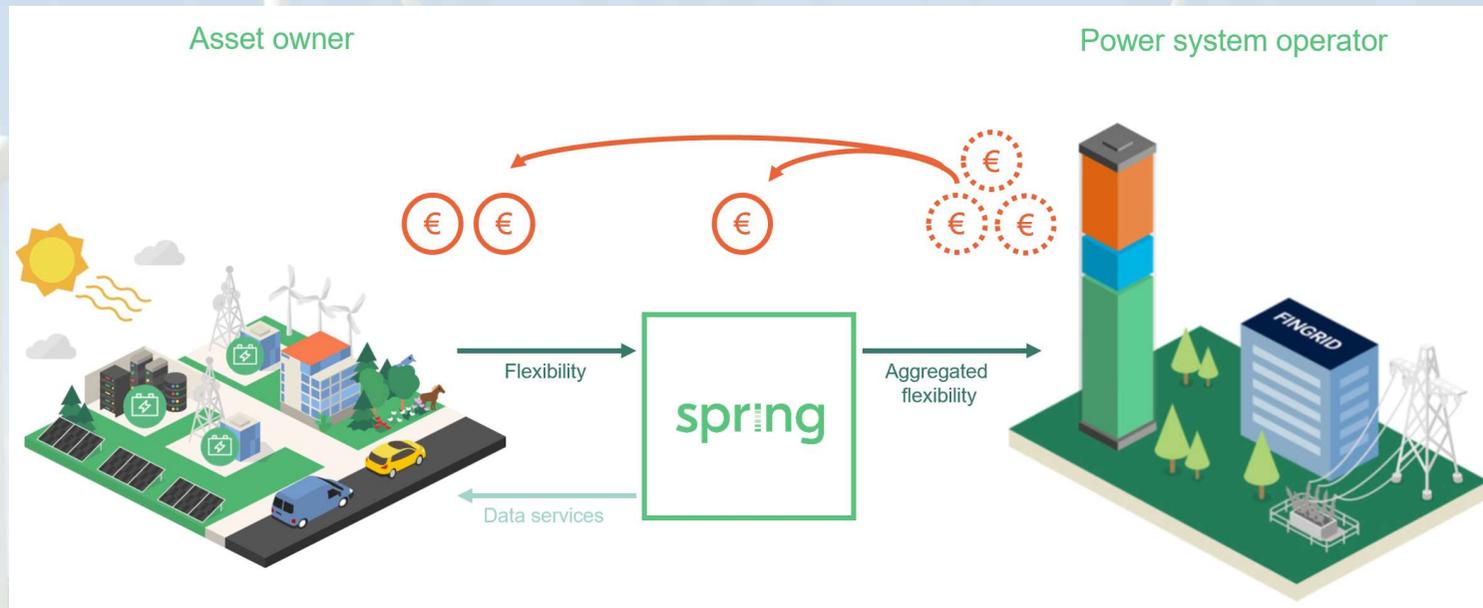


Energy Aware UPS



Virtual Power plant – Fortum Spring

Fortum Spring is an aggregator that enables participation of flexible assets, such as data center UPSs to different markets hosted by the power system operators



Energy Aware UPS - pilots and commercial applications

Ireland:

- Eaton HQ: 150 kW UPS, lead acid
- DS3 market ~70 – 100 k€/MW/a

Sweden:

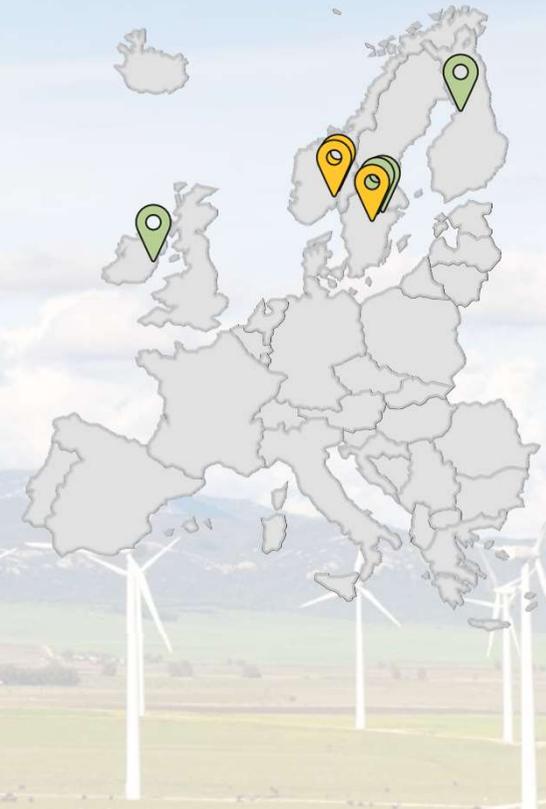
- Bahnhof: 750 kW UPS, lead acid
- NDA: 1,2 MW system, Li-ion
- FCR-D market ~50k€/MW/a
- FCR-D pilot with Svenska Kraftnät

Finland:

- NDA: 400kW system, Li-ion
- FCR-N market ~135 k€/MW/a
- FCR-D market ~40 k€/MW/a

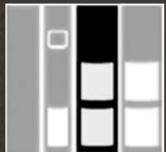
Norway:

- Basefarm DC: 2 x 400 kW and 550 kW UPS, lead acid
- FFR pilot with Statnett (TSO)



Energy Aware Datacenters can help the Power Grid

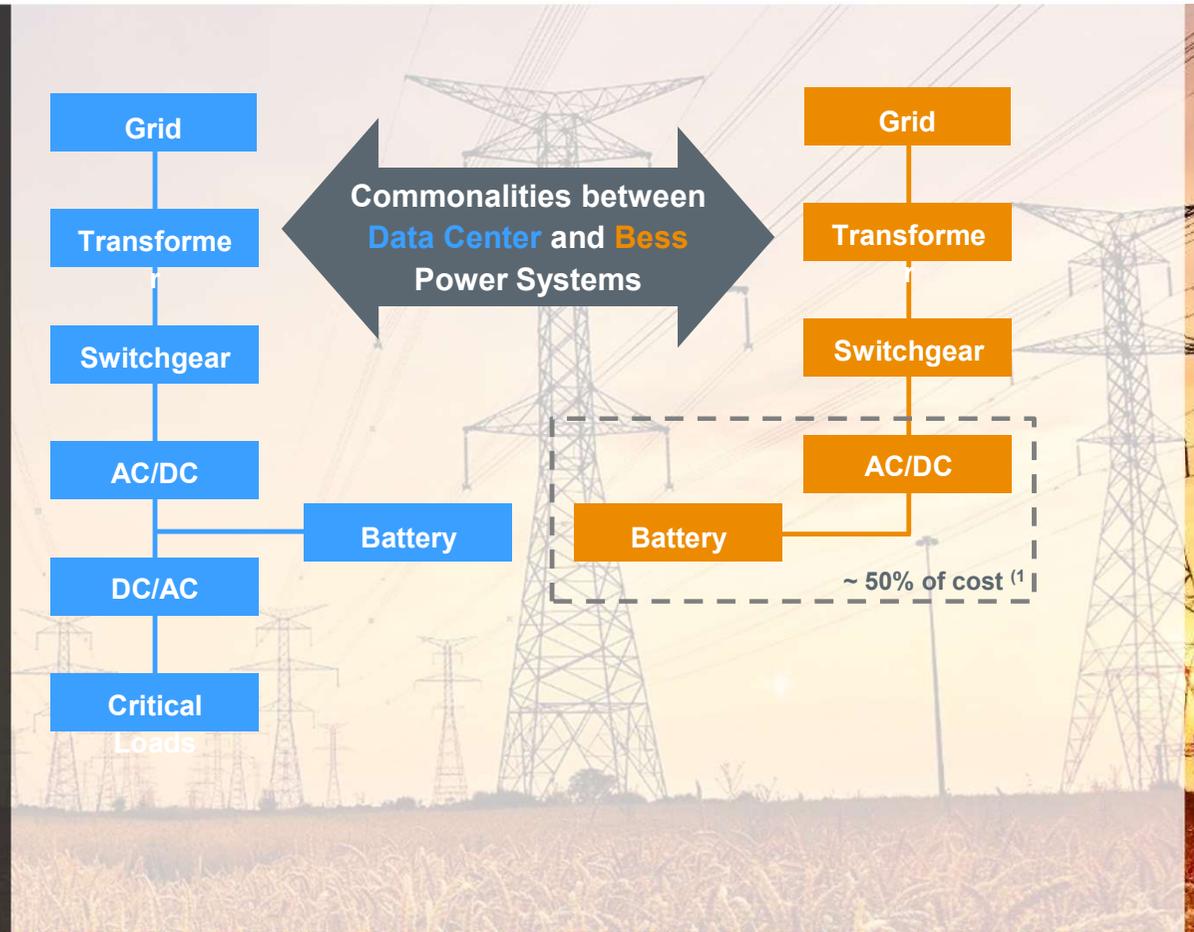
Commonalities between **battery energy storage system** and data centre power infrastructure are opening **new opportunities** and **business models**



≈ 1200 MW



≈ 200 MWh



Benefits in utilizing UPS batteries for Grid support

Green

Support grids to adapt renewable power by green reserves

Money

Revenue from a necessary investment

Increased competitiveness

Faster deployment for new customers



Aurora – The most Energy Aware DC in Nordics



Finnish datacenter connected to national grid & global clouds – including the future Arctic Connect fiber route to the far east !

The first datacenter to procure **100% green energy** and **support renewables into** to power grid by using its own battery assets.

2 x 93PM-200kW with Eaton/Nissan Li-ion batteries for 60 minutes

- Participation to **FCR-N** market through UPSaaR feature (Regulating frequency up and down)

Opportunities are here, right technology is here

- Future power grids need **fast, flexible** and **cost efficient** reserves
- Maintaining **lower energy price** and **reliable** power grid requires **common efforts**
- Energy Aware UPS allow Datacenters to help:
 - **Replace** reserves based on fossil fuels
 - Supporting higher penetration of **renewables**
- Smarter use of assets and **new earning models**
- Can be **flexible** and **secure** – it's the details that matter



EATON

Powering Business Worldwide